



JAC Recruitment

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Malaysia



## PR/158734 | Regional Sales Engineer

### Job Information

**Recruiter**[JAC Recruitment Malaysia](#)**Job ID**

1527084

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

April 15th, 2025 08:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Company and Job Overview**

A leading company in providing cutting-edge semiconductor machinery and industrial equipment, is seeking a motivated and technically adept Regional Sales Engineer to join our team. The ideal candidate will be responsible for promoting and selling company products, providing excellent after-sales service, and maintaining strong relationships with clients. This role requires a combination of sales expertise and technical knowledge to support and guide customers effectively.

**Job Responsibilities:**

- Responsible for sales and promotion of company products.
- Engage in calls through phone, email, and in person, ensuring excellent after-sales service and communication with customers.
- Identify new potential customers and generate leads.
- Maintain relationships with clients by providing support, information, and guidance.
- Quickly grasp product knowledge and become comfortable with technical aspects.
- Provide technical consultation and product demonstrations to customers.
- Attend industry events, exhibitions, and networking sessions to generate leads.

**Job Requirements:**

- Diploma/Degree in Engineering, Business, or a related field.
- 1-3 years of sales experience in cutting tools, machining solutions, or industrial equipment (Fresh graduates with

- strong motivation are encouraged to apply).
- Strong communication and negotiation skills.
- Ability to travel within the assigned region and occasionally overseas.

**Compensation & Benefits:**

- Hybrid/flexible working arrangements.
- Medical and insurance coverage.
- Optical and dental coverage.
- Fixed bonus and attractive performance bonus
- Well-organized career advancement plan.

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Company Description