



PR/116866 | Customer Services Manager

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1526917

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

March 18th, 2025 10:50

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is a leading company for logistics provider.

Position: Customer Services Manager

Salary: 120,000 – 150,000 THB / month

Welfares: Bonus and other allowances

Location: Laem Chabang, Chonburi

Working Day: Monday to Friday

Job Descriptions:

- Support the sales team to develop proposals, pricing strategies, and presentations for potential clients.
- Assist in developing marketing strategies to promote company services and gaining new business.
- Conduct market research and analysis to identify trends, competitor analysis, and opportunities for business development.
- Build and maintain strong relationships with existing and potential clients. Understand their needs, address concerns, and act as a point of contact for commercial inquiries and negotiations.
- Manage contracts with clients, suppliers, and service providers to achieve mutually beneficial outcomes.
- Analyze financial data and performance measure to estimate profitability.

Qualifications:

- Bachelor's degree in Business Administration or related field.
- Minimum 10 years experience in Customer Services or Commercial management with logistics company
- Excellent analytical, negotiation, and problem-solving skills.
- Proficiency in financial analysis and reporting.
- Excellent communication, presentation, interpersonal skills.
- Excellent communication in English.

Company Description