



PR/122806 | Sales & Marketing Manager – Property Industry (Fluent English Speaker)

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1526825

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

March 18th, 2025 10:43

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Location: PIK, North Jakarta

Industry: Construction (Air Dome)

As a **Sales & Marketing Manager (Fluent English Speaker)**, you will be responsible for **driving revenue growth and expanding market presence for the Air Dome** product, which is used for sports complexes, event halls, exhibition centers, and concert venues. This role requires an **independent, results-oriented, and aggressive professional in driving sales growth**.

Qualifications:

- Bachelor's or master's degree in business, Marketing, or a related field
- Minimum **12 years of experience** in the property development, real estate, or related industries.
- Proven track record in achieving and exceeding sales targets.
- Strong **communication, negotiation, and interpersonal skills** to engage with key stakeholders.
- **Fluent in English (MUST)**.

Responsibilities:

- Develop and implement **strategic sales plans** to expand the customer base and achieve revenue targets.
- **Build and maintain strong relationships** with key clients, property developers, real estate agents, and stakeholders.
- Effectively communicate the **value proposition** of Air Dome products to potential buyers.
- Drive **brand awareness and lead generation** through marketing initiatives and promotional campaigns.
- Manage **marketing budgets** and optimize spending for maximum ROI.
- Oversee the **entire sales process**, from lead generation to deal closure, ensuring client satisfaction.
- Monitor industry trends, analyze market opportunities, and identify new business prospects.

Think you tick all the boxes? Great!

After applying, send me an email to explaining briefly why you're the best fit for this role. Your next big career move starts here!

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Company Description