



Store Manager - Retail 👍 Exclusive job

Job Information

Recruiter

[Cornerstone Recruitment Japan K.K.](#)

Job ID

1526485

Industry

Retail

Company Type

International Company

Job Type

Temp to Perm

Location

Fukuoka Prefecture

Salary

4 million yen ~ 8 million yen

Refreshed

March 12th, 2025 12:20

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

Native

Minimum Education Level

High-School

Visa Status

Permission to work in Japan required

Job Description

Key Responsibilities:

- **Store Operations & Leadership**
 - Oversee the store's day-to-day operations, ensuring a seamless customer experience.
 - Recruit, train, and manage store staff, fostering a high-performance culture.
 - Set and achieve sales targets, analyzing KPIs to drive business growth.
 - Maintain visual merchandising standards in alignment with brand guidelines.
- **Sales & Customer Experience**
 - Lead by example in delivering an exceptional luxury shopping experience.
 - Drive **upper-selling** strategies to maximize revenue and customer satisfaction.
 - Build and maintain strong relationships with VIP and loyal customers.

- **Business Development & Retail Strategy**

- Develop strategies to grow the store's presence and brand reputation in the Fukuoka market.
- Manage relationships with **department stores (百貨店) or shopping malls**, if applicable.
- Stay updated on market trends and competitor activities to adjust sales strategies accordingly.

- **Operational Compliance & Inventory Management**

- Ensure smooth stock management, including inventory control and loss prevention.
- Comply with company policies, luxury retail standards, and local regulations.

Required Skills

- **Luxury retail experience** (high-end fashion, jewelry, or accessories preferred).
- fluent Japanese communication skills.
- Strong experience in **high-value sales and upper-selling strategies**.
- Flexible and open-minded approach to store operations and customer engagement.
- Prior experience working in a **department store (百貨店) or shopping mall** is a strong advantage.
- Leadership experience in retail, with a proven ability to manage and develop a team.

Company Description