

Michael Page

www.michaelpage.co.jp

Head of Life Sciences (Diagnostics)

Lead. Innovate. Transform Life Sciences.

Job Information

Recruiter

Michael Page

Job ID

1526466

Industry

Other (Medical, Pharmaceutical)

Company Type

Large Company (more than 300 employees) - International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

12 million yen ~ 18 million yen

Salary Bonuses

Bonuses paid on top of indicated salary.

Salary Commission

Commission paid on top of indicated salary.

Refreshed

March 12th, 2025 09:48

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

As the **Head of Life Sciences**, you will lead business strategy, marketing, and commercial operations for **laboratory solutions** in Japan. This is a high-impact leadership role focused on driving innovation, enhancing customer partnerships, and positioning the company as a top player in the diagnostics space.

Client Details

A global leader in medical technology and diagnostics, this company is dedicated to advancing healthcare through cutting-edge solutions. With a strong presence in Japan, they are committed to continuous innovation, customer excellence, and fostering a dynamic workplace for top talent.

Description

- Develop and execute strategic marketing and business plans for laboratory solutions.
- Lead a high-performing team, ensuring marketing, portfolio management, and commercial excellence.
- Oversee business analytics, financial planning, and sales force optimization.
- Strengthen customer relationships and establish the company as a trusted industry partner.
- Drive process improvements and strategic business development initiatives.
- Act as a key thought leader, shaping market strategy and future growth opportunities.

Job Offer

???? Competitive salary (12-18M JPY) + annual bonus

???? Flexible work arrangements (remote work available)

???? Career progression in a top-tier healthcare company

???? Comprehensive benefits, including insurance, pension, and wellness programs

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sara Loh on +813 6832 8915.

Required Skills

- 5+ years of **leadership** experience in **sales or marketing** within the healthcare sector (IVD or medical devices preferred).
- Proven track record of driving business success, strategic planning, and team development.
- Experience collaborating with global HQ and working in an international environment.
- Strong leadership skills with experience **managing teams of 20+**.
- Business-level proficiency in **Japanese and English**.

Company Description

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