



## PR/158698 | Sales Executive / Senior

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1526056

**Industry**

Chemical, Raw Materials

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

April 22nd, 2025 04:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### Company and Job Overview

Our client, a chemical trading company that supplies products to the semiconductor, solar panel and electrical & electronics industries is looking a Sales Executive/ Senior. The role involves maintaining relationships with existing customers and developing new sales opportunities within the Klang Valley.

#### Job Responsibilities

- Develop and maintain relationships with existing customers while continuously seeking new business opportunities
- Monitor overall sales activities, including forecasting, collections, and reporting
- Stay updated on market competitors' activities and industry trends
- Plan and organize customer field visits according to priority and sales objectives

#### Job Requirements

- Bachelor's Degree in Sciences/ Chemical/ Engineering or related
- Minimum of 3 years of experience in chemical sales
- Strong communication and negotiation skills
- Applicants should be Malaysian citizens or hold relevant residence status
- Full-Time position(s) available

Interested applicants, feel free to click APPLY NOW.

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Company Description