



PR/158698 | Sales Executive / Senior

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1526056

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

March 11th, 2025 10:44

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

Our client, a chemical trading company that supplies products to the semiconductor, solar panel and electrical & electronics industries is looking a Sales Executive/ Senior. The role involves maintaining relationships with existing customers and developing new sales opportunities within the Klang Valley.

Job Responsibilities

- Develop and maintain relationships with existing customers while continuously seeking new business opportunities
- Monitor overall sales activities, including forecasting, collections, and reporting
- Stay updated on market competitors' activities and industry trends
- Plan and organize customer field visits according to priority and sales objectives

Job Requirements

- Bachelor's Degree in Sciences/ Chemical/ Engineering or related
- Minimum of 3 years of experience in chemical sales
- Strong communication and negotiation skills
- Applicants should be Malaysian citizens or hold relevant residence status
- Full-Time position(s) available

Interested applicants, feel free to click [APPLY NOW](#).

Company Description