



PR/158697 | ICT Solutions Expert (Energy / Oil & Gas)

## Job Information

### Recruiter

JAC Recruitment Malaysia

### Job ID

1526052

### Industry

IT Consulting

### Job Type

Permanent Full-time

### Location

Malaysia

### Salary

Negotiable, based on experience

### Refreshed

April 8th, 2025 18:00

## General Requirements

### Minimum Experience Level

Over 3 years

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Business Level

### Minimum Education Level

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

## Job Description

### COMPANY OVERVIEW

A world-renowned leading ICT innovations and solutions provider that empowers industries such as oil & gas and electric power across the globe mainly through integrations of Information Communications Technology (ICT) and the best industry practices. Currently operating in 100+ countries, our client is looking for an **ICT Solutions Expert** to join their team in **Kuala Lumpur**.

### JOB RESPONSIBILITIES

- Lead as the ICT Solution Expert to deliver ICT solutions tailored for clients within (Electrical Power or Oil & Gas sectors)
- Provide Expertise and knowledge in ICT domains, including products & solutions such as Network (Router/Switch/WIFI), IT (storage/server) and etc
- Examine market dynamics and customer characteristics to create strategic and efficient sales plans.
- Recognize and fulfil customer requirements by providing customized solutions for specific projects.
- Achieve and surpass sales objectives, promote continuous revenue growth, and propose innovative strategies to enhance account expansion and maximize revenue potential.
- Support industry marketing efforts by organizing and implementing key activities while building relationships with high-level customers to identify solution opportunities.
- Build and maintain strong, impactful relationships with key customers, fostering long-term value and trust.
- Gathering customer feedback, market intel, and collaborating with partners to be able to continuously provide the best

solutions.

**JOB REQUIREMENTS**

- Bachelor's degree of Engineering in Data Communication, Computer Networking, Telecommunication, Electrical & Electronic or equivalent.
- Minimum 5 years of working experience in providing ICT product solutions for clients in (Electrical Power or Oil & Gas) industry
- Existing customer relationships working on projects with Petronas or TNB will be advantages
- Mandarin Speaker

Thank you!

#LI-JACMY

#countrymalaysia

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Company Description