



PR/094871 | Sales Manager

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1525980

Industry

Electric Power, Gas, Water

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

March 11th, 2025 10:43

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client in the Manufacturing Industry is seeking for a dynamic and result-driven **Sales Manager**. This role will be responsible for achieving assigned sales targets for the designated country and business unit.

Key Responsibilities

- **Sales Management:** Lead and motivate the sales team to achieve targets and drive revenue growth
- **Marketing Activities & Planning:** Develop and implement marketing strategies and plans to support sales objectives
- **Data Management:** Oversee the collection, analysis, and utilization of sales data to inform decision-making and strategy
- **Reseller Management:** Build and maintain strong relationships with resellers to maximize sales opportunities
- **New Business Unit Development:** Identify and develop new business units to expand market presence and drive

growth.

Key Requirements

- Bachelor's degree in business, Marketing, or related field.
- At least 8 years of experience in sales within consumer electronic/ manufacturing industry
- Excellent communication and negotiation skills, with experience in managing resellers and achieving KPIs.

Interested applicant, please click [APPLY NOW](#)

Jennifer Maria Hardicar
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R1987984

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Company Description