



PR/086631 | Managing Director

Job Information

Recruiter

JAC Recruitment USA

Job ID

1525600

Industry

Business Consulting

Job Type

Permanent Full-time

Location

United States

Salary

Negotiable, based on experience

Refreshed

March 11th, 2025 10:31

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Managing Director

The Managing Director (MD) of a buy-side investment banking firm holds a senior leadership role overseeing investment activities, deal sourcing, due diligence, transaction execution, and portfolio management.

RESPONSIBILITIES

- Deal Sourcing & Evaluation: Identify and source investment opportunities, conduct comprehensive due diligence, and assess financial performance, market dynamics, and risk factors.
- Transaction Execution: Oversee the execution of investment transactions, including negotiations, documentation, and closing processes, while collaborating with legal, financial, and technical advisors.
- Client Relationship Management: Build and maintain relationships with clients, investors, and industry partners, providing customized investment solutions and strategic insights.
- Regulatory Compliance: Stay updated on regulatory developments and market trends, ensuring compliance and proactively addressing potential issues.

REQUIREMENTS

- Extensive background in buy-side investment banking, private equity, asset management, or related sectors.
- Demonstrated history of successfully identifying, executing, and managing investment transactions across various

industries and asset classes.

- Strong leadership and team management abilities, capable of inspiring and motivating teams to achieve outstanding results.
- Excellent analytical skills, financial modeling expertise, and decision-making capabilities, with a deep understanding of investment principles and valuation methods.
- Exceptional communication, negotiation, and relationship-building skills, enabling effective interaction with clients, investors, and other stakeholders.
- High standards of judgment, integrity, and professionalism, with a commitment to maintaining the highest ethical standards in all business dealings.
- Fluent in Japanese and English.

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Company Description