



PR/094606 | Sales Engineer

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1525527

Industry

Retail

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

March 11th, 2025 10:24

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

Japanese company specializing in construction equipment and systems

Location: Go Vap - HCMC

JOB RESPONSIBILITIES

- Conduct project sales, focusing on HVAC and plumbing systems for construction projects.
- Collaborate with clients to understand their needs and provide tailored solutions.
- Utilize CRM tools to manage and track client interactions and sales activities.

- Prepare and deliver presentations using MS Office tools (Excel, Word, PowerPoint). Maintain relationships with existing clients and develop new business opportunities. Participate in training sessions and industry events to stay updated on market trends.

JOB REQUIREMENTS

- Degree: Bachelor's degree (preferred in a related field).
- Experience: Project sales experience in the HVAC or plumbing systems industry is highly desirable.
- Language: Proficiency in English is mandatory.
- Skills: Familiarity with CRM tools and proficiency in MS Office (Excel, Word, PowerPoint).
- Good to have: Motivation and a proactive approach, even for candidates from unrelated industries.

BENEFITS

- Salary: Up to 25 million VND/month (fixed, 13 months/year).
- Performance Bonus: Annual performance-based bonus calculated based on individual sales targets and company performance.

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Company Description