



PR/109150 | Asst. Manager / Manager Sales

Job Information

Recruiter

JAC Recruitment India

Job ID

1525433

Industry

Automobile and Parts

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

March 11th, 2025 10:14

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job responsibilities:

Sales and Business Development:

- Identify and target potential clients in the automobile or other sector.
- Develop and maintain strong relationships with existing and new clients.
- Conduct market research to identify new business opportunities and stay updated on industry trends.
- Prepare and deliver compelling sales presentations and proposals to clients.
- Negotiate contracts and close sales deals to achieve sales targets.

Customer Relationship Management:

- Provide exceptional customer service and support to clients.
- Address client inquiries and resolve any issues or concerns promptly.
- Maintain accurate records of sales activities, client interactions, and transactions in the CRM system.

Company Description