


www.michaelpage.co.jp

Market Access Manager

Market Access Manager

Job Information

Recruiter
[Michael Page](#)
Job ID

1524757

Industry

Pharmaceutical

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

10 million yen ~ 14 million yen

Refreshed

March 4th, 2025 20:38

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

Post Grad Degree (PHD/MBA etc)

Visa Status

No permission to work in Japan required

Job Description

- This is an exciting opportunity to lead market access and pricing strategies for pipeline products and business development deals in Japan. You'll collaborate with cross-functional teams to ensure optimal product positioning, reimbursement, and pricing while engaging key stakeholders.

Client Details

- The client is a renowned global biopharma company focused on advancing science and technology to improve lives. They are committed to creating meaningful solutions for patients across various therapeutic areas.

Description

- Lead the design and execution of pricing and reimbursement strategies.
- Develop pricing scenarios considering product labeling, patient flow, and competitive landscape.
- Collaborate with commercial teams to align pricing strategies locally and globally.
- Translate commercial insights into payer value propositions and create localized messaging.
- Engage with stakeholders to shape the market access landscape.
- Lead payer engagement initiatives and guide evidence generation.
- Collaborate on HEOR studies, value communication, and guideline development.

- Enhance market access expertise through training and global asset localization.

Job Offer

- Competitive salary with comprehensive benefits.
- Opportunities for professional growth and development.
- Collaborative and innovative work environment.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Ed Marsden on +813 6832 8981.

Required Skills

- Master's degree or higher in relevant fields (e.g., Pharmacy, Life Sciences).
 - 7-10 years of experience in market access or related roles in biopharma.
 - Proven negotiation experience with regulatory bodies like MHLW.
 - Strong analytical skills with the ability to leverage data for decision-making.
 - Exceptional communication skills in both Japanese and English.
 - Deep knowledge of the Japanese pharmaceutical landscape.
-

Company Description

Our client develops breakthrough therapies in oncology, immunology, cardiovascular, metabolic diseases

Join a forward-thinking team of pharmaceutical professionals worldwide, working on groundbreaking projects and driving scientific advancements.