



## PR/109120 | Sales – Bilingual Sales of Chinese

### Job Information

**Recruiter**

JAC Recruitment India

**Job ID**

1524643

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

India

**Salary**

Negotiable, based on experience

**Refreshed**

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### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Position:** Sales – Bilingual Sales of Chinese

**Location:** Hobli, Malur Karnataka

**Company Overview:** Japanese MNC company

**No of working days:** 6 days/ Mon- Sat

**Experience:**

\*Chinese language skills are mandatory at daily conversational level or above.

**Reporting to:** Japanese MD

**Job Description:**

- **Sales and Business Development:**

- Identify and target potential clients in the designated market.
- Develop and maintain strong relationships with existing and new clients.
- Conduct market research to identify new business opportunities and stay updated on industry trends.
- Prepare and deliver compelling sales presentations and proposals to clients.
- Negotiate contracts and close sales deals to achieve sales targets.

- **Customer Relationship Management:**

- Provide exceptional customer service and support to clients.
- Address client inquiries and resolve any issues or concerns promptly.
- Maintain accurate records of sales activities, client interactions, and transactions in the CRM system.

\*If he/she has no experience as sales, He/She will start work as Chinese and English interpreter, gradually will learn sales tasks from existing sales members.

**Mandatory:**

- Chinese language skills as Daily conversation level.
- Interest and willing to learn for Sales duties
- Good communication skills

**Educational Qualification:** If he/she has BE-Mechanical, it'll be advantage.

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Company Description