



## PR/158646 | Homecare Manager

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1524503

**Industry**

Retail

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

April 15th, 2025 04:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Key Responsibilities:**

- Recruit, interview, hire, and train new team members to ensure a skilled and capable workforce.
- Oversee daily operations, ensuring smooth execution of projects and department functions.
- Track and analyse sales performance across multiple time frames (daily, weekly, monthly, quarterly, and yearly).
- Provide data-driven insights to management for strategic decision-making.
- Lead the monthly SHM Meeting, ensuring effective agenda setting and discussions.
- Propose new initiatives and enhancements for internal operational plans to drive efficiency and business growth.
- Oversee KPI tracking for the department, ensuring alignment with company goals.
- Monitor RC performance and analysis reports, identifying trends and areas for improvement.

**Key Requirements:**

- Bachelor's degree in Business Administration, Finance, Economics, Sales Management, or related field.
- Minimum 7-10 years of experience in sales performance analysis, operations monitoring, or financial planning.
- At least 3-5 years of managerial or leadership experience.

Strong analytical skills with the ability to interpret complex data and provide actionable insights.

- Excellent leadership & people management abilities, including coaching and mentoring.
- Proficiency in sales analytics tools, financial tracking systems, and reporting software (e.g., Excel, Power BI, or other data visualization tools).

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Company Description