



JAC Recruitment

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Thailand

PR/113707 | Regional Export Manager - Food

Job Information

Recruiter[JAC Recruitment Thailand](#)**Job ID**

1524278

Industry

Restaurant, Food Service

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

April 15th, 2025 06:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Key Responsibilities:

- Develop and execute the strategic plans for growing Southeast Asia's market.
- Maintain and improve relationships with existing food distributors to guarantee high quality and client pleasure.
- Find, assess, and educate fresh distributors to increase the company's market share.
- Work with the sales team to meet goals and sales targets.
- Perform market research and analysis.
- Represent the business at trade exhibitions, conferences, and events.

Qualifications:

- Bachelor's degree in business, Marketing, or any related field.
- In-depth understanding of the food distribution in Southeast Asia market.
- Proven track record in the food export sector.
- Outstanding interpersonal, negotiating, and communication skills.
- Ability to travel overseas.
- Strong communication skill in English.

Company Description