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Sales Manager - Semiconductor Equipment

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Job Information

Recruiter
[Michael Page](#)
Job ID

1523975

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

7.5 million yen ~ 10 million yen

Refreshed

February 28th, 2025 11:07

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

Looking for a dedicated Sales Representative who is passionate about the semiconductor industry and has a knack for developing client relationships. This role is based in Tokyo and involves working with a dynamic sales team to drive sales.

Client Details

This position is with a mid-sized organisation that has a strong presence Globally. Known for their high-quality products and customer-centric approach, they strive for excellence in everything they do and are looking for like-minded individuals to join their team.

Description

- Building and maintaining relationships with customers
- Achieving sales targets and objectives as set by the management
- Providing excellent customer service to ensure repeat business
- Keeping up-to-date with product knowledge and industry trends
- Collaborating with team members to achieve sales goals
- Participating in sales meetings and training sessions
- Developing strategies to improve sales and customer satisfaction

- Handling customer complaints and queries promptly and professionally

Job Offer

- An estimated salary range of 8,000,000 to 10,000,000 JPY
- A friendly and supportive work environment
- The chance to develop your skills and grow your career in sales

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

Required Skills

A successful Sales Representative should have:

- A degree in Business, Marketing, or a related field
 - Proven experience in sales, preferably in the semiconductor industry
 - Excellent communication and interpersonal skills
 - Strong customer service and problem-solving abilities
 - A team player attitude with the ability to work independently
 - Good knowledge of sales strategies and techniques
 - Native Level Japanese, Business Level English
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Company Description

This position is with a mid-sized organization that has a strong presence Globally. Known for their high-quality products and customer-centric approach, they strive for excellence in everything they do and are looking for like-minded individuals to join their team.