


www.michaelpage.co.jp

Sales Engineer - Robotics

Sales Engineer - Robotics

Job Information

Recruiter
[Michael Page](#)
Job ID

1523685

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

5 million yen ~ 8 million yen

Refreshed

February 25th, 2025 15:06

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

No permission to work in Japan required

Job Description

We are seeking a dynamic and results-driven Sales Engineer to join the team in Japan. This role is ideal for someone with strong technical background and a passion for sales.

Client Details

Our client is a leading provider of cutting-edge robotic solutions, dedicated to revolutionizing automation in industries such as manufacturing, logistics and warehousing. Their innovative technology enhances efficiency, reduces costs, and optimizes production processes for their clients worldwide.

Description

This role is looking for a dynamic and results-driven Sales Engineer to join the team in Japan. This role is ideal for someone with strong technical background and a passion for sales. The Sales Engineer will be responsible for developing relationships with potential clients, understanding their automation needs, and providing tailored robotic solutions.

Key Responsibilities:

- Identify and develop new business opportunities in Japan's industrial automation sector.
- Build and maintain strong relationships with customers, partners, and key stakeholders.
- Provide technical expertise and support throughout the sales process.
- Work closely with the engineering team to tailor solutions that meet client requirements.
- Deliver presentations, product demonstrations, and technical proposals.
- Stay updated on industry trends and competitor activities.
- Meet and exceed sales targets and contribute to company growth.

Job Offer

- Be part of an innovative company at the forefront of robotics technology.
- Work with a dynamic and international team.
- Competitive salary and performance-based incentives.
- Career growth opportunities in a rapidly expanding industry.

If you are passionate about robotics and eager to drive sales in a high-growth sector, we encourage you to apply. Your journey to success starts here.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Cynthiani Marpohn on +81357337159.

Required Skills

- Bachelor's degree in Engineering (Mechanical, Electrical, Automation, or related field).
- 3+ years of experience in technical sales, preferably in robotics, automation, or industrial machinery.
- Strong understanding of automation solutions and industrial robotics applications.
- Excellent communication and negotiation skills.
- Ability to work independently and in a team environment.
- Business-level proficiency in Japanese and English.
- Willingness to travel as needed.

Company Description

Our client is a leading provider of cutting-edge robotic solutions, dedicated to revolutionizing automation in industries such as manufacturing, logistics and warehousing. Their innovative technology enhances efficiency, reduces costs, and optimizes production processes for their clients worldwide.