



PR/122789 | Chief Sales

## Job Information

### Recruiter

JAC Recruitment Indonesia

### Job ID

1523628

### Industry

Other (Trade)

### Job Type

Permanent Full-time

### Location

Indonesia

### Salary

Negotiable, based on experience

### Refreshed

March 25th, 2025 19:00

## General Requirements

### Minimum Experience Level

Over 3 years

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Business Level

### Minimum Education Level

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

## Job Description

### Job Description:

1. Sales PIC
2. Manage good communication with customers, suppliers, internal and external section.
3. Price Negotiation
4. Control customer order (forecast) and analyze
5. Tackle problems, propose countermeasure and monitor implementation
6. Control customer/supplier credit limit
7. Control monthly sales closing (AP/AR, inventory, cost)
8. Prepare monthly profit loss figure, inventory figure and explanation analysis
9. Budget preparation
10. Conduct business presentation as well as material content preparation
11. Monitor inventory check (company stock taking event)
12. Control internal/external audit event
13. Control subordinate task, progress and result (sales and logistic area)
14. Seek new business

### Requirement:

1. Experienced in similar company and graduated from reputable university with GPA above 3.00 (from 4.00 scale)

2. Experienced in raw material business, preferable Aluminum Biz
3. Good knowledge of export import
4. Active in English and good Microsoft office skill (excel, power point, etc.)
5. Strong logical thinking, good interpersonal and communication.
6. Ready to work with team.

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## Company Description