



PR/122789 | Chief Sales

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1523628

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

April 22nd, 2025 22:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description:

1. Sales PIC
2. Manage good communication with customers, suppliers, internal and external section.
3. Price Negotiation
4. Control customer order (forecast) and analyze
5. Tackle problems, propose countermeasure and monitor implementation
6. Control customer/supplier credit limit
7. Control monthly sales closing (AP/AR, inventory, cost)
8. Prepare monthly profit loss figure, inventory figure and explanation analysis
9. Budget preparation
10. Conduct business presentation as well as material content preparation
11. Monitor inventory check (company stock taking event)
12. Control internal/external audit event
13. Control subordinate task, progress and result (sales and logistic area)
14. Seek new business

Requirement:

1. Experienced in similar company and graduated from reputable university with GPA above 3.00 (from 4.00 scale)

2. Experienced in raw material business, preferable Aluminum Biz
3. Good knowledge of export import
4. Active in English and good Microsoft office skill (excel, power point, etc.)
5. Strong logical thinking, good interpersonal and communication.
6. Ready to work with team.

Company Description