



JAC Recruitment

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Indonesia

## PR/122783 | Sales Manager Excavator

### Job Information

**Recruiter**[JAC Recruitment Indonesia](#)**Job ID**

1523626

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

March 25th, 2025 19:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

- Develop and implement effective sales strategies to achieve sales targets.
- Build and maintain strong relationships with new and existing customers.
- Monitor market trends, competitor activities, and customer preferences to refine sales tactics.
- Prepare and deliver compelling sales presentations to potential clients.
- Provide technical support and product training to customers.
- Maintain accurate records of sales activities and prepare regular sales reports.

### Company Description