



PR/094857 | Regional Business Development Manager

Job Information

Recruiter[JAC Recruitment Singapore](#)**Job ID**

1523582

Industry

IT Consulting

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

April 22nd, 2025 21:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Regional Business Development Manager

We are seeking an experienced Regional Business Development Manager to head the growth and expansion of a premium consumer electronics product across Asia.

Key Responsibilities:

- Overseeing market research and competitive analysis to understand customer needs, market trends, and competitive landscape
- Identifying and securing new business opportunities across Asia

- Collaborate with principal and local team to ensure a cohesive strategy for product launch
- Monitor product performance post-launch, gather customer feedback, and iterate on product features as needed

Requirements:

- Bachelor's degree in Business Administration, or a related field.
- Minimum 7+ years of experience handling consumer electronics or home appliances products
- Comfortable to travel across Asia region
- Good communication skills with regional exposures

Interested applicant please click [APPLY NOW](#).

Jennifer Maria Hardicar
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Company Description