



## PR/094857 | Regional Business Development Manager

### Job Information

**Recruiter**

JAC Recruitment Singapore

**Job ID**

1523582

**Industry**

IT Consulting

**Job Type**

Permanent Full-time

**Location**

Singapore

**Salary**

Negotiable, based on experience

**Refreshed**

March 25th, 2025 19:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Regional Business Development Manager

We are seeking an experienced Regional Business Development Manager to head the growth and expansion of a premium consumer electronics product across Asia.

#### Key Responsibilities:

- Overseeing market research and competitive analysis to understand customer needs, market trends, and competitive landscape
- Identifying and securing new business opportunities across Asia

- Collaborate with principal and local team to ensure a cohesive strategy for product launch
- Monitor product performance post-launch, gather customer feedback, and iterate on product features as needed

Requirements:

- Bachelor's degree in Business Administration, or a related field.
- Minimum 7+ years of experience handling consumer electronics or home appliances products
- Comfortable to travel across Asia region
- Good communication skills with regional exposures

Interested applicant please click [APPLY NOW](#).

Jennifer Maria Hardicar  
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## Company Description