



## PR/094840 | Regional Sales & Marketing Executive, EndoSurgical

### Job Information

**Recruiter**

JAC Recruitment Singapore

**Job ID**

1523576

**Industry**

Healthcare, Nursing

**Job Type**

Permanent Full-time

**Location**

Singapore

**Salary**

Negotiable, based on experience

**Refreshed**

March 25th, 2025 19:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### COMPANY OVERVIEW

Our client, a leading MNC is now looking for a positive, outgoing individual to fill the position of a **Regional Sales & Marketing Executive, EndoSurgical** who will be the subject matter expert.

#### JOB RESPONSIBILITIES

The incumbent will support the team and work closely with regional sales and channel partners with main objective of achieving and exceeding sales targets set for the team.

- Must have comprehensive knowledge of the responsible products, including its proper use in appropriate clinical settings.
- Confidently instruct and educate nurses/physicians on safe and appropriate use of the products.
- Introduce the products to the physicians; hands-on demonstrations and provide intra-procedural observation and support
- Perform "in-service" training to doctors/physicians on the use of new products
- Develop and maintain relationships with KOLs/customers, gain insights through such interactions
- Highlight/Report issues escalated from the field
- Work closely with Regional Sales and channel partners to achieve/exceed assigned sales targets for the products

- Work closely with Regional Sales and channel partners to develop and launch marketing plans for the Southeast Asia regions
- Monitor the effectiveness of the marketing activities, work on marketing collateral for promotion and brand awareness

**JOB REQUIREMENTS**

- Relevant Diploma or Degree, fresh graduates are welcome to apply
- No relevant experience is required but must be self-driven and preferably with nursing background
- Fluent or highly proficient in English
- Possesses outgoing, positive, confident, meticulous and with excellent communication and interpersonal skills.

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

EA JAC Recruitment Pte. Ltd.  
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EA Personnel: R1109147  
EA Personnel Name: Noor Suliana Liza Binte Ab Lateb

#LI-JACSG  
#countrysingapore

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Company Description