



PR/094840 | Regional Sales & Marketing Executive, EndoSurgical

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1523576

Industry

Healthcare, Nursing

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

February 25th, 2025 10:37

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

Our client, a leading MNC is now looking for a positive, outgoing individual to fill the position of a **Regional Sales & Marketing Executive, EndoSurgical** who will be the subject matter expert.

JOB RESPONSIBILITIES

The incumbent will support the team and work closely with regional sales and channel partners with main objective of achieving and exceeding sales targets set for the team.

- Must have comprehensive knowledge of the responsible products, including its proper use in appropriate clinical settings.
- Confidently instruct and educate nurses/physicians on safe and appropriate use of the products.
- Introduce the products to the physicians; hands-on demonstrations and provide intra-procedural observation and support
- Perform "in-service" training to doctors/physicians on the use of new products
- Develop and maintain relationships with KOLs/customers, gain insights through such interactions
- Highlight/Report issues escalated from the field
- Work closely with Regional Sales and channel partners to achieve/exceed assigned sales targets for the products

- Work closely with Regional Sales and channel partners to develop and launch marketing plans for the Southeast Asia regions
- Monitor the effectiveness of the marketing activities, work on marketing collateral for promotion and brand awareness

JOB REQUIREMENTS

- Relevant Diploma or Degree, fresh graduates are welcome to apply
- No relevant experience is required but must be self-driven and preferably with nursing background
- Fluent or highly proficient in English
- Possesses outgoing, positive, confident, meticulous and with excellent communication and interpersonal skills.

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

EA JAC Recruitment Pte. Ltd.
EA Licence: 90C3026
EA Personnel: R1109147
EA Personnel Name: Noor Suliana Liza Binte Ab Lateb

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Company Description