



PR/116755 | Sales Assistant Manager - Raw Material

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1523447

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

April 8th, 2025 01:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Qualifications:

- Bachelor's degree in business administration or other fields.
- 5 – 6 years' experience in trading company as sales or business development.
- Passionate about making communication, making new business.
- Able to use computer programs well such as Word, Excel, etc.
- Good command in English (Speaking and Writing).
- Able to go business trip. (Overnight or on weekend if necessary).
- Have various negotiation skills.

Job Descriptions:

- Visiting customer and supplier to maintain the existing business.
- Focusing 100% on developing new customer and business.
- Negotiate and arrange meeting with customer for any kind of issue (Pricing, delivery, quality, etc.).
- To make a sales report and business plan to supervisor and customer.
- Handle customer PO, supplier PO and coordinate payment.
- Collect data to study specification correspond to customers requirement.
- To arrange and support business trip of customer who visits Thailand.

Benefits:

- Bonus
- Group insurance
- Salary increment
- Provident fund
- Company trip and party

Company Description