



## PR/116500 | Sales Engineer

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1523439

**Industry**

Retail

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

February 25th, 2025 10:32

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

We are currently looking for a candidate for our client in Industrial Engineering business.

**Position:** Sales Engineer

**Location:** Onnut office

**Salary:** 25,000 - 27,000 THB

**Job Descriptions:**

- Achieve sales targets by selling company products and follow up on sales results and after-sales service.

- Build and maintain good relationship with existing customers and develop new customers.
- Plan on sales visits, customer calls, update sales report and action plan.
- Supporting customers on technical and engineering requirement.
- Planning and implementing sales strategies to achieve sales target.
- Follow up customers' requirements.
- Coordinate with various departments to ensure timely delivery of the products.
- To do basic product demonstrations to customers.
- Simple dimension drawing (DWG) evaluation.
- Other related tasks as assigned.

**Qualifications & Skills:**

- Male or Female not over 30 years old, Thai nationality
- Bachelor's degree in engineering (Industrial Engineering, Mechanical or related field)
- A minimum of 2-3 years of sales experience in the industrial sales (Industrials products)
- Able to build strong Customers relationships.
- Good command of English in both speaking and writing
- Have driving license
- Able to travel up-country and overseas

**Benefits:**

- Company car with fleet card
- Company mobile phone with package
- Social Security
- Group Life&Health Insurance (IPD) with 50% of the premium paid by company.
- Group Accident insurance.
- Medical allowance 15,000 Baht per year
- Annual medical check-up
- Provident fund
- Variable bonus
- Performance-based incentive of up to 2,000 Baht per month (subject to achieving sales targets)

Interested candidate please submit your most recent resume in English by simply clicking "**APPLY**" **Contact person Nichaphat (May)**

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Company Description