



PR/158641 | Senior Product Specialist

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1523314

Industry

Pharmaceutical

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

February 25th, 2025 10:27

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

A fast-growing multinational pharmaceutical company is looking for driven sales personnel to join their team. As a **Product Specialist**, you will be groomed and coached professionally by the team leader on KOL engagement and business development, with the exposure on new drug launching events.

Job Responsibilities

- Schedule appointment with healthcare professionals on product detailing.
- Arrange conferences and group events for targeted audiences.
- Establish plans to increase opportunities to meet and speak with contacts in the medical and healthcare sector.
- Prepare sales report and conduct competitor analysis to expand market penetration.

- Analyze sales data to optimize performance and ensure that resources are utilized properly.

Job Requirements

- Degree in Science or equivalent.
- At least 1 year of working experience in pharmaceutical sales targeting at hospital sector.
- Good communications and presentation skills.
- Outstanding organizational and consultative selling abilities.
- Willing to travel.

Company Description