



PR/086910 | Sales Engineer (m / f / d)

Job Information

Recruiter

JAC Recruitment Germany

Job ID

1523303

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Germany

Salary

Negotiable, based on experience

Refreshed

April 22nd, 2025 20:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

A manufacturer of CNC Machines is looking for a sales engineer (m/f/d) near Frankfurt am Main.

JOB RESPONSIBILITIES

- Responsible for promoting CNC machines across a defined area in Europe
- Providing technical support for dealers, including both proactive and reactive approach
- Providing marketing support for dealers, including both proactive and reactive approach
- Partner with fellow dealers to generate leads, find and maintain prospective clients
- Planning and providing sales training for dealers
- Planning and organizing exhibitions and open houses with colleagues

- Researching market demands and feedback to corresponding department
- Reporting own activities weekly and monthly in designates report format

JOB REQUIREMENTS

- Strong and wide knowledge of Machining Centers, toolings, automation among other relevant aspects
- Ability to discuss highly technical concepts with prospective leads
- Ability to present and prepare presentations
- Ability to construct hypotheses and deriving logical solutions
- Self-motivated attitude
- Good command of English and Italian or Spanish or Turkish
- Willingness to travel across Europe
- Minimum 3 years of experience in the Machine Tools industry, or education/apprenticeship in engineering

BENEFITS

- 30 days of paid leave
- Flex-time

Company Description