



PR/086905 | Sales Engineer (m / f / d)

Job Information

Recruiter

JAC Recruitment Germany

Job ID

1523297

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Czech Republic

Salary

Negotiable, based on experience

Refreshed

April 8th, 2025 02:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

Our Japanese trading company client. They specialize in supplying a wide range of tools, spare parts and production equipment, mainly from major Japanese suppliers.

They are currently looking to expand our sales team by one member. Knowledge in pneumatics is an advantage for them!

Their salespeople are assigned their own territory, which always includes customers of type A, B and C. Their main activity is maintaining relationships with existing customers. Acquiring new customers is not a priority.

JOB RESPONSIBILITIES

- Complete care for assigned customers

- Negotiations with suppliers
- Customer service
- Responsibility for assigned territory
- Responsibility for sales results

JOB REQUIREMENTS

- Secondary school/university education in technical field
- Experience as a sales representative (care for key customers)
- Knowledge in pneumatics / 2 years of experience
- Excellent communication and presentation skills
- Business spirit and representative appearance
- Friendly approach, dynamism, flexibility
- Orientation to results and customer needs
- Active knowledge of English, both spoken and written (customer negotiations are mostly in Czech, but English is the company language)
- Knowledge of MS Word, Excel, Outlook
- Willingness to travel, valid driver's license required, active driver

BENEFITS

- 20 days of vacation plus company leave between Christmas and New Year
- Mobile phone
- Educational courses, training
- Car for private use
- Meal vouchers/meal allowance
- Company events
- 13th month salary Bonuses/premiums
- Sick days/medical leave
- Occasional work from HO
- Laptop
- Pension/life insurance contribution

Company Description