



## PR/109115 | Sales Manager

### Job Information

**Recruiter**

JAC Recruitment India

**Job ID**

1523226

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

India

**Salary**

Negotiable, based on experience

**Refreshed**

February 25th, 2025 10:22

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Job Description:

**Sales activities**

Market development and sales to Japanese and Indian companies.

Propose and sell Japanese products and services to Indian companies.

Responding to enquiries, explaining technology and products.

Follow-up of existing customers and acquisition of new customers.

Preparation and submission of weekly reports

**Market research**

Research of Indian market trends, competitor analysis, understanding of company needs and strategy planning

Market research.

**Customer relations**

Business meetings and contract negotiations with customers.

Prepare quotations and respond to delivery deadlines .

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Company Description