



JAC Recruitment

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Vietnam



## PR/094591 | Sales Manager

## Job Information

**Recruiter**

JAC Recruitment Vietnam Co., Ltd

**Job ID**

1523188

**Industry**

Chemical, Raw Materials

**Job Type**

Permanent Full-time

**Location**

Vietnam

**Salary**

Negotiable, based on experience

**Refreshed**

April 22nd, 2025 19:00

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

**Company Overview**

Our client is a leading China-originated company specializing in the production and distribution of various chemicals, including plastics, resins, and agricultural chemicals.

**Job Description**

As a Sales Manager, you will be responsible for driving sales growth and expanding our market presence in Vietnam. You will work closely with our regional and global teams to develop and implement effective sales strategies, build strong customer relationships, and achieve sales targets.

**Key Responsibilities:**

- Develop and execute sales plans to achieve company objectives.

- Identify and pursue new business opportunities in the chemical industry.
- Build and maintain strong relationships with key customers and stakeholders.
- Conduct market research to stay updated on industry trends and competitor activities.
- Prepare and present sales reports, forecasts, and performance analysis.
- Collaborate with the marketing team to develop promotional materials and campaigns.
- Provide excellent customer service and support to ensure customer satisfaction.
- Attend industry events, trade shows, and conferences to network and promote our products.

#### **Qualifications**

- Bachelor's degree in Business, Chemistry, or a related field.
- Proven experience as a Sales Manager in the chemical industry, preferably with a focus on plastics, resins, or agricultural chemicals.
- Strong understanding of the Vietnamese market and customer needs.
- Excellent communication, negotiation, and interpersonal skills.
- Ability to work independently and as part of a team.
- Proficiency in Microsoft Office and CRM software.
- Fluency in Vietnamese and English; knowledge of Chinese is a plus.

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#### **Company Description**