



## PR/116728 | Export Sales Manager (Japanese Speaking)

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1522389

**Industry**

Retail

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

April 1st, 2025 04:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Job Title:** Export Sales Manager (Japanese Speaking)

**Location:** Bangkok, Thailand

**Job Type:** Full-time, Monday – Friday from 09:00 to 17:45

**Job Responsibility:**

- Responsible for overseeing all matters within Export Sales Division and addressing any issues that may impact its operations.
- Design and implement strategic plans to achieve company goal.
- Conduct market research to build up effective strategies, develop new customers and products.

- Review the sales results and consider improvement ideas with the management team and subordinates.
- Build a good relationship with internal and external stakeholders.
- Prepare sales and marketing reports in English and Japanese.
- Regularly work closely with Japan Headquarter for any sales and marketing issue.
- Perform inventory control to prevent overstock.
- Create a yearly budget and business plan with the management team.
- Monitor and control the expenses within the approved budget.
- Set KPI, track, and conduct evaluation to subordinates.
- Guide and train subordinates while improving their work efficiency.
- Handle other tasks assigned by superiors

**Qualification:**

- Minimum 5 years' experience in export / international sales or related field, with at least 2 years of a managerial role in export / international sales is a must.
- Fluent in English (TOIEC 700+) and Japanese (JLPT N2) is required.
- Background in consumer products or household appliances is an advantage.
- Proficiency in Excel (Pivot, Vlookup) and Power Point. Knowledge in online and offline marketing, business analysis, or any marketing field is an advantage.
- Strong communication, negotiation and analytical skills.
- Able to attend business trip abroad (Southeast Asian countries).

**Benefit:**

- Annual Bonus
- Provident Fund (after probation period)
- Transportation Allowance
- Annual Health Check-up
- Health Insurance, Life Insurance
- Annual Staff Party

**How to Apply:** If you meet the qualifications and are excited about this opportunity, please submit your resume and a cover letter by click "APPLY" We look forward to hearing from you!

---

Company Description