



PR/109092 | Asst. Manager / Dy. Manager - Sales

Job Information

Recruiter

JAC Recruitment India

Job ID

1522339

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

April 1st, 2025 05:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job responsibilities:

Sales Management:

- Administer the entire sales process, from identifying target customers to closing sales deals.
- Customer Relationship Management: Cultivate strong relationships with existing customers through regular visits and discussions.
- Ensure timely follow-up on deliveries to maintain customer satisfaction.

New Business Development:

- Proactively seek opportunities to expand the customer base by developing relationships with new clients.
- Introduce company products to prospective customers and provide detailed information to facilitate decision-making.

Company Description