



PR/109092 | Asst. Manager / Dy. Manager - Sales

## Job Information

**Recruiter**

JAC Recruitment India

**Job ID**

1522339

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

India

**Salary**

Negotiable, based on experience

**Refreshed**

February 18th, 2025 12:42

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

Job responsibilities:

**Sales Management:**

- Administer the entire sales process, from identifying target customers to closing sales deals.
- Customer Relationship Management: Cultivate strong relationships with existing customers through regular visits and discussions.
- Ensure timely follow-up on deliveries to maintain customer satisfaction.

**New Business Development:**

- Proactively seek opportunities to expand the customer base by developing relationships with new clients.
- Introduce company products to prospective customers and provide detailed information to facilitate decision-making.

---

## Company Description