



PR/109090 | Executive / Sr. Executive Sales

Job Information

Recruiter

JAC Recruitment India

Job ID

1522337

Industry

Automobile and Parts

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

February 18th, 2025 12:42

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Role: Executive / Sr. Executive

Location: Malur, Karnataka

Experience/Qualifications Requirements:

- Bachelor's Degree / Engineering / Mechanical or Related Field
- 4+Years' Experience in Automotive Industry
- Candidate Must Read & Write Japanese Language

Primary Duties and Responsibilities:

- This should be the first point of contact between customers and our company.
- Should be able to assess sales needs and opportunities with manager while contributing to sales growth and customer retention.
- Should be able to assist the manager in organizing, planning, and implementation of business strategies in line with the organizational objectives and policies.
- Should be able to maintain or build good relationship with existing and prospective customers.
- Should be skilled and experienced in sales forecasting/planning and be able to achieve the sales target established by the manager or management.
- Should have time management skills and willingness to take the initiatives.
- Should have excellent persuasive verbal and written communication skills and fluency in English language.
- Should have flexibility to travel for business meetings across India

- Should have a professional appearance and follow work ethics.

Skills and Specifications

- Strong Analytical & Problem-Solving Skills
- Time management and organization skills
- Delegation of work to the employees
- Proficiency in Microsoft Office Tools.

Company Description