



PR/109090 | Executive / Sr. Executive Sales

## Job Information

### Recruiter

JAC Recruitment India

### Job ID

1522337

### Industry

Automobile and Parts

### Job Type

Permanent Full-time

### Location

India

### Salary

Negotiable, based on experience

### Refreshed

April 1st, 2025 05:00

## General Requirements

### Minimum Experience Level

Over 3 years

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Business Level

### Minimum Education Level

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

## Job Description

**Role:** Executive / Sr. Executive

**Location:** Malur, Karnataka

### **Experience/Qualifications Requirements:**

- Bachelor's Degree / Engineering / Mechanical or Related Field
- 4+Years' Experience in Automotive Industry
- Candidate Must Read & Write Japanese Language

### **Primary Duties and Responsibilities:**

- This should be the first point of contact between customers and our company.
- Should be able to assess sales needs and opportunities with manager while contributing to sales growth and customer retention.
- Should be able to assist the manager in organizing, planning, and implementation of business strategies in line with the organizational objectives and policies.
- Should be able to maintain or build good relationship with existing and prospective customers.
- Should be skilled and experienced in sales forecasting/planning and be able to achieve the sales target established by the manager or management.
- Should have time management skills and willingness to take the initiatives.
- Should have excellent persuasive verbal and written communication skills and fluency in English language.
- Should have flexibility to travel for business meetings across India

- Should have a professional appearance and follow work ethics.

**Skills and Specifications**

- Strong Analytical & Problem-Solving Skills
- Time management and organization skills
- Delegation of work to the employees
- Proficiency in Microsoft Office Tools.

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Company Description