



## PR/158580 | Senior Medical Product Specialist

### Job Information

**Recruiter**
[JAC Recruitment Malaysia](#)
**Job ID**

1522265

**Industry**

Medical Device

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

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### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Company and Job Overview**

A fast-growing medical company is seeking highly motivated medical sales to join their energetic and dynamic team. As a **Medical Product Specialist**, you will play a crucial role in driving sales and expanding market presence.

**Job Responsibilities**

- Proactively identify and engage potential clients in the healthcare industry.
- Effectively present and demonstrate company products to key decision-makers.
- Negotiate and secure sales and contracts, ensuring customer satisfaction and loyalty.
- Maintain detailed records of sales activities and provide accurate reports to the sales management team.

**Job Requirements**

- Diploma/Degree in Biomedical Science, Nursing, Business Studies, Science, Marketing, or a related field.
- Minimum 2 years of experience in medical sales, preferably in the surgical disposables or consumables portfolio.
- Strong interpersonal and communication skills, with the ability to effectively engage with healthcare professionals.
- Excellent negotiation and problem-solving skills, with a proven track record of successfully closing sales.

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## Company Description