



JAC Recruitment

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Malaysia



PR/158409 | Sales Manager

Job Information

Recruiter[JAC Recruitment Malaysia](#)**Job ID**

1522263

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

April 29th, 2025 03:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

A well-established electronic components company is seeking a motivated and resilient personnel to join their dynamic sales team. As a **Sales Manager**, you will drive sales and boost the market presence of the assigned portfolio by leading your subordinates towards achieving both team and company goals.

Job Responsibilities

- Manage and support distributors in their sales and marketing activities.
- Achieve sales results in line with monthly targets and yearly business plans.
- Prepare weekly and monthly sales reports, yearly business plans, strategies, and updated project lists.
- Identify new opportunities to increase sales.

Job Requirements

- Degree or Diploma in any field.
- Minimum 3 years of sales experience in electronic components or semiconductors, with the ability to handle and serve Global Distributors business for E&E industry.
- Good communication skills, presentation skills and power point skills.
- Able to handle high pressure from customers and factory.
- Good analytical in problem solving.
- Able to work independently with minimal supervision.

Company Description