



PR/158326 | Senior Customer Relations ManagerSenior Customer Affairs, Relationship & Experience Manager

Job Information

Recruiter
[JAC Recruitment Malaysia](#)
Job ID

1522260

Industry

Healthcare, Nursing

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

April 29th, 2025 03:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company & Job Overview

A rapidly growing medical industry company in Penang Island is seeking for a Senior Customer Relations Manager to help the business to create and streamline workflows to enhance the patient experience, covering from registration and admission to insurance processing and ensures the hospital billing and collection (KPIs) are met, fosters strong relationships with corporate payers, and enhances efficiency in the claims process. The ideal candidate will be responsible for ensuring all supervised activities comply with hospital standards, government regulations, and accreditation requirements. This role requires at least 8 years of experience in hospital patient financial services, revenue cycle management, or healthcare billing and collections, with at least 3 years in a managerial or supervisory position within a healthcare environment

Job Responsibilities

- Define the responsibilities of sub-units (Front Office and Patient Financial Services) and establish key performance

indicators (KPIs).

- Conduct regular training and mentorship programs to ensure consistent performance and skill development.
- Provide guidance and enforce disciplinary actions when necessary to maintain standards.
- Communicate staff responsibilities, role clarity, and performance expectations.
- Set short-term and long-term departmental objectives and measurable outcomes to promote continuous improvement.
- Develop, document, and enforce departmental policies and standard operating procedures (SOPs) to provide clear guidance, ensure compliance, and improve operational efficiency.
- Regularly monitor and measure sub-unit workflows through team leads to maintain performance standards.
- Create and implement corrective actions to address any identified deficiencies.
- Strategically allocate resources to achieve departmental goals effectively.
- Act as a persuasive yet empathetic negotiator with patients and payers.
- Lead or participate in inter-departmental projects to support organizational initiatives.

Job Requirements

- Bachelor's degree or diploma in a relevant field.
- At least 8 years of experience in hospital patient financial services, revenue cycle management, or healthcare billing and collections, including a minimum of 3 years in a management or supervisory role within a healthcare setting.
- In-depth knowledge of healthcare billing practices, insurance claims processing, collections, and financial reporting.
- Proficiency in hospital billing software and electronic medical records systems.
- Strong leadership, communication, and interpersonal skills.
- Ability to collaborate effectively with stakeholders, including staff, clinical teams, insurance companies, and patients.
- Analytical skills to evaluate financial processes and identify areas for improvement.
- Problem-solving and conflict-resolution skills to address patient financial concerns and operational challenges.

Company Description