



PR/086489 | Japanese English Bilingual Sales Representative

Job Information

Recruiter

JAC Recruitment USA

Job ID

1522234

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

United States

Salary

Negotiable, based on experience

Refreshed

February 18th, 2025 10:35

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

Our client- Factory machinery company- is looking for Japanese English Bilingual Sales Representative at their Lexington KY office. This position requires to report to office at least 3 times a week.

RESPONSIBILITIES

- Identifying, building, and managing key customer accounts
- Promoting products for manufacturers and suppliers that are important to the organization
- Following up quickly, clearly, and in a thorough manner with customers via email, phone, fax, and in-person
- Reporting sales activity on a regular basis

- Working closely with management to identify new areas for improvement and growth
- Liaise with customers and suppliers for business expansion and business execution for gauge.
- Other tasks assigned by management

REQUIREMENTS

- This position requires the ability to travel, primarily day travel, but some overnight travel will be required.
- Fluent in Japanese and English (speaking, writing and reading)
- Excellent communication, time management, and computer skills
- Customer relations skills
- 2 years+ experience in B to B sales experience.
- Bachelor's degree preferred

SALARY

Salary range of this position is approximately \$55,000 - \$65,000 (Depending on the experiences)

BENEFITS

The company provide Medical, Dental, Vision, 401K and others.

We sincerely apologize, but due to a high volume of applicants, only those who successfully pass the initial screening will be contacted. We truly appreciate your understanding.

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Company Description