



PR/122771 | Sales Engineer (Valve)

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1522177

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

April 1st, 2025 08:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Descriptions:

- Establish relationships with End Users (Industrial Market) who use valves, gather market information, and expand sales
- Maintain and establish a relationship with the distributors and contractors (Building Construction Market), gather market information, and expand sales
- Do a market survey of new business fields and reporting
- Work closely and liaise with related divisions such as Sales Team, Engineering, Japan Head Office, Singapore Regional Head Office, Factories, and Warehouse
- Properly understand the needs of customers and follow up on ongoing projects
- Person in charge of communicating with customers if a claim occurs, and liaising with related divisions to solve the problem

Requirements:

- Min Bachelor's degree in Industrial or Mechanical Engineering
- Minimum at least 2 years of experience as a sales or marketing in Valve industry
- Have the ability to make plans on their own without waiting for instructions from the head office and execute them according to the plan
- Proactive attitude to analyze the current situation and change to a better way

- Proactive attitude to hit the target and logical way of thinking
- Excellent organizational and multitasking abilities, with a keen eye for detail
- Decisive, driven, and able to deliver effective, innovative solutions

Company Description