



## PR/122771 | Sales Engineer (Valve)

### Job Information

**Recruiter**

JAC Recruitment Indonesia

**Job ID**

1522177

**Industry**

Civil Engineering and Construction

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

February 18th, 2025 10:17

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Job Descriptions:**

- Establish relationships with End Users (Industrial Market) who use valves, gather market information, and expand sales
- Maintain and establish a relationship with the distributors and contractors (Building Construction Market), gather market information, and expand sales
- Do a market survey of new business fields and reporting
- Work closely and liaise with related divisions such as Sales Team, Engineering, Japan Head Office, Singapore Regional Head Office, Factories, and Warehouse
- Properly understand the needs of customers and follow up on ongoing projects
- Person in charge of communicating with customers if a claim occurs, and liaising with related divisions to solve the problem

**Requirements:**

- Min Bachelor's degree in Industrial or Mechanical Engineering
- Minimum at least 2 years of experience as a sales or marketing in Valve industry
- Have the ability to make plans on their own without waiting for instructions from the head office and execute them according to the plan
- Proactive attitude to analyze the current situation and change to a better way

- Proactive attitude to hit the target and logical way of thinking
- Excellent organizational and multitasking abilities, with a keen eye for detail
- Decisive, driven, and able to deliver effective, innovative solutions

---

## Company Description