



PR/094793 | Business Development Manager Japanese Speaker

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1522140

Industry

IT Consulting

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

April 1st, 2025 09:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

OVERVIEW

Our client is looking for Business Development Manager for their partner business.

Their business is portable charging spot, co-sharing business, you can borrow the charge and give it back to the other shop.

Feel free to apply this position if you are interested.

JOB RESPONSIBILITIES

- Manage the company's existing rental businesses by developing new installation locations.
- Develop and execute strategic sales plans to attract new merchants/location.

- Lead, mentor, and drive the performance of a sales team to increase rental revenue.
- Identify new business opportunities.

JOB REQUIREMENTS

- 5+ years of experience in strategic sales, account management, or business development.
- Proven ability to lead a team and achieve ambitious revenue and partnership targets.
- Experience in co-sharing services, gift card distribution, or digital payment solutions is an advantage.

BENEFITS

- Work time is flexible
- AWS: Yes
- VB: Yes
- Salary: S\$4500-5500

I regret to inform that only shortlisted candidates will be contacted by JAC consultants, thank you for your understanding.

JAC Recruitment Pte. Ltd.

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#countrysingapore

Company Description