



## PR/094793 | Business Development Manager Japanese Speaker

### Job Information

**Recruiter**

JAC Recruitment Singapore

**Job ID**

1522140

**Industry**

IT Consulting

**Job Type**

Permanent Full-time

**Location**

Singapore

**Salary**

Negotiable, based on experience

**Refreshed**

April 15th, 2025 15:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### OVERVIEW

Our client is looking for Business Development Manager for their partner business.

Their business is portable charging spot, co-sharing business, you can borrow the charge and give it back to the other shop.

Feel free to apply this position if you are interested.

#### JOB RESPONSIBILITIES

- Manage the company's existing rental businesses by developing new installation locations.
- Develop and execute strategic sales plans to attract new merchants/location.

- Lead, mentor, and drive the performance of a sales team to increase rental revenue.
- Identify new business opportunities.

#### **JOB REQUIREMENTS**

- 5+ years of experience in strategic sales, account management, or business development.
- Proven ability to lead a team and achieve ambitious revenue and partnership targets.
- Experience in co-sharing services, gift card distribution, or digital payment solutions is an advantage.

#### **BENEFITS**

- Work time is flexible
- AWS: Yes
- VB: Yes
- Salary: S\$4500-5500

I regret to inform that only shortlisted candidates will be contacted by JAC consultants, thank you for your understanding.

JAC Recruitment Pte. Ltd.

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Company Description