

MichaelPage

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Sports- Retail Director

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Job Information

Recruiter
[Michael Page](#)
Job ID

1522014

Industry

Other

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

12 million yen

Refreshed

February 17th, 2025 12:14

General Requirements

Career Level

Executive

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

We are seeking a Retail Director to oversee our fast-paced Sports department in Tokyo. The ideal candidate will develop strategies to improve customer service, drive store sales, and increase profitability

Client Details

Our client is a large organization, specializing in sports and lifestyle products. Their dedicated team works to create innovative solutions that improve the everyday lives of their consumers. Located in Tokyo, they have a strong market presence and are highly respected within the FMCG industry.

Description

- Overseeing daily operations of the retail department within the FMCG industry.
- Developing and implementing strategies to improve customer service and drive store sales.
- Ensuring the achievement of sales targets and operational goals.
- Leading a team to deliver exceptional service to our customers.
- Managing budgets, controlling expenses, and maximizing profitability.
- Implementing visual merchandising standards and guidelines.
- Ensuring compliance with health and safety regulations.

- Performing regular performance reviews and providing ongoing professional development opportunities for the team.

Job Offer

- An attractive salary package of around 10.8M - 13.2M JPY per annum.
- A rewarding role within a reputable organization in the FMCG industry.
- Opportunity for professional growth and development.
- Being part of a vibrant and dynamic team in Tokyo.

Embark on a rewarding journey with our team. We look forward to welcoming you to our Tokyo office.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Minh Tran on +813 6832 8947.

Required Skills

A successful Retail Director should have:

- A strong background in the FMCG industry.
- Proven leadership skills and the ability to motivate a team.
- Excellent communication and interpersonal skills.
- A commitment to providing exceptional customer service.
- Strong financial acumen and budget management skills.
- Flexibility to adapt to the dynamic FMCG industry.
- A strategic mindset and problem-solving abilities.

Company Description

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