



PR/086891 | Sales (m / f / d)

## Job Information

### Recruiter

JAC Recruitment Germany

### Job ID

1521724

### Industry

Chemical, Raw Materials

### Job Type

Permanent Full-time

### Location

Germany

### Salary

Negotiable, based on experience

### Refreshed

April 8th, 2025 22:00

## General Requirements

### Minimum Experience Level

Over 3 years

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Business Level

### Minimum Education Level

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

## Job Description

### COMPANY OVERVIEW

Japanese company specialized in Chemicals is looking for Sales (m/f/d) in Munich, Germany.

### JOB RESPONSIBILITIES

- Manage and oversee trading activities, including the import and export of chemical products.
- Identify and source new products in Europe to introduce to other regions.
- Develop and maintain strong relationships with clients and partners to drive sales growth.
- Assist in identifying and evaluating potential M&A opportunities to expand the market presence.
- Conduct market research to stay updated on industry trends and competitor activities.
- Negotiate contracts and agreements with suppliers and clients to ensure favorable terms.

- Prepare regular reports on sales activities, market conditions, and business performance.

#### JOB REQUIREMENTS

- 3-5 years of experience in sales, trading, or business development, preferably in the chemical industry.
- Excellent communication and negotiation skills.
- Ability to work independently and take initiative..
- Ambitious, self-driven, and eager to take on responsibilities.
- Native equivariant of German and business level of English.
- Willingness to travel as required.

---

#### Company Description