



PR/086891 | Sales (m / f / d)

## Job Information

**Recruiter**

JAC Recruitment Germany

**Job ID**

1521724

**Industry**

Chemical, Raw Materials

**Job Type**

Permanent Full-time

**Location**

Germany

**Salary**

Negotiable, based on experience

**Refreshed**

February 11th, 2025 10:49

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

### COMPANY OVERVIEW

Japanese company specialized in Chemicals is looking for Sales (m/f/d) in Munich, Germany.

### JOB RESPONSIBILITIES

- Manage and oversee trading activities, including the import and export of chemical products.
- Identify and source new products in Europe to introduce to other regions.
- Develop and maintain strong relationships with clients and partners to drive sales growth.
- Assist in identifying and evaluating potential M&A opportunities to expand the market presence.
- Conduct market research to stay updated on industry trends and competitor activities.
- Negotiate contracts and agreements with suppliers and clients to ensure favorable terms.

- Prepare regular reports on sales activities, market conditions, and business performance.

#### JOB REQUIREMENTS

- 3-5 years of experience in sales, trading, or business development, preferably in the chemical industry.
- Excellent communication and negotiation skills.
- Ability to work independently and take initiative..
- Ambitious, self-driven, and eager to take on responsibilities.
- Native equivariant of German and business level of English.
- Willingness to travel as required.

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#### Company Description