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PR/094301 | Sales Manager (GT channel)

Job Information

Recruiter
JAC Recruitment Vietnam Co., Ltd

Job ID
1521686

Industry
Restaurant, Food Service

Job Type
Permanent Full-time

Location
Vietnam

Salary
Negotiable, based on experience

Refreshed
April 8th, 2025 22:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Business Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

COMPANY OVERVIEW
Our client Japanese Manufacturing & Trading is looking for a highly motivated and experienced candidate for the position of
Sales Manager GT channel sales achieving exceptional results.

Location: Ho Chi Minh City

JOB RESPONSIBILITIES

- Manage sales team in GT market.

- Set KPI and Manage progress.

- Analyze and report business results.

- Promote business with sales channels, customer exploitation, and business negotiations.

- Organize and participate in sales exhibitions and product trial sales events.

- Report to superiors and lower management.

JOB REQUIREMENTS

- Basic office computer skills (Word, Excel & Power point)

- Good verbal and communication in both Vietnamese and English. Japanese is a plus.

- Ability to identify problems, conduct research, analyze and come up with solutions.

- More than 1 year of experience at Sales manager or Sales Leader level.

- Have experience in the GT channel business for over 3 years. The priority area is the HCM area. Experience in the FMCG food industry is preferred.

BENEFITS

- Clean and dynamic working environment.

- Opportunities for training to improve professional skills, creating conditions for future advancement and personal development.

- Fully participate in Insurance policies.

- Enjoy other benefits according to the company's general policy (welcoming, annual travel, year end party,...)

- Training and promotion opportunities.

- Working time: From Monday to Friday.

Company Description