



## PR/094778 | Policy Servicing Consultant

### Job Information

**Recruiter**

JAC Recruitment Singapore

**Job ID**

1521627

**Industry**

Bank, Trust Bank

**Job Type**

Permanent Full-time

**Location**

Singapore

**Salary**

Negotiable, based on experience

**Refreshed**

March 25th, 2025 02:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**COMPANY OVERVIEW**

Our client is one of the world's trusted global insurance broker and they are looking for a talent in Policy Servicing Consultant.

**Job Responsibilities**

- Responsible for conducting annual reviews and policy servicing of existing policies with HNW clients by collaborating with the private bankers to review and analyse in-force policies.
- Drive revenue flows by developing strategies to create cross-sell and up-sell opportunities with current book of clients to achieve both revenue and review completion targets.
- Support and improve policy servicing objectives by contributing customer feedback and recommendations to support the overall strategic plans and reviews of the business.
- Build and foster rapport with market heads/team leaders in order to drive referral opportunities with HNW clients.
- Work closely with the private bankers and wealth planners to understand the HNW clients' profiles, needs and expectations in order to provide appropriate advices/recommendations on life and personal lines solutions.
- Ensure compliance with regulatory requirements and operational procedures/processes

**Job Requirements**

- Diploma / Degree with at least 5-6 years' experience in the Insurance industry
- Proven sales track records in promoting Universal Life and/or other life insurance products.
- Detail-minded, well-organized and high level of accuracy.

- A team player that possess good interpersonal skills with excellent communication and
- negotiation proficiencies.

We regret to inform that only shortlisted candidates will be notified.  
Appreciate your understanding. Candidates require visa need not to apply.

EA: JAC Recruitment Pte. Ltd.  
EA Licence: 90C3026  
EA Personnel: R1872520  
EA Personnel Name: Lum Yu Ru

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## Company Description