



## PR/158568 | Sales & Service Assistant Manager

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1521574

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

April 8th, 2025 20:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### Company and Job Overview

A manufacturer and sale of plastics processing equipment and systems is seeking a sales & service assistant manager to responsible for sales, service and consultancy for auxiliary equipment of plastic injection molding industry.

#### Job Responsibilities

- Responsible for the sale of products, development and execution of sales plans, targets, and budgets
- Supporting sales and key account colleagues in the management of key client relationships and contract negotiation with customers
- Building sales capability, management, and motivation of the sales team
- Pursue sales leads; visit existing and new customers; assess customer needs and suggest appropriate products and services; respond to customer inquiries
- Negotiate prices and delivery times within limits of authority; conclude sales orders to meet revenue targets

#### Job Requirements

- Bachelor's Degree in Science/ Engineering or any related field
- Minimum of 5 years of mechanical sales experience, especially related to equipment or machinery
- Experience in the plastics industry is an added advantage

- Proficiency in Microsoft Excel, PowerPoint, etc.
- Possess strong technical knowledge and preferably people management skills
- Applicants should be Malaysian citizens or hold relevant residence status

Interested applicants, feel free to click [APPLY NOW](#).

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## Company Description