



## PR/158524 | Sales Assistant Manager

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1521538

**Industry**

Chemical, Raw Materials

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

March 25th, 2025 03:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### Company and Job Overview

Our client is an established multi-national global trading company who trade a variety of commodities, including automotive, plastic, chemical, machinery, and metal products. They are currently seeking a Sales Assistant Manager to drive their business decisions and market development for their high-performance materials department.

#### Job Responsibilities

- Maintain and strengthen relationships with both existing and potential suppliers and customers to ensure seamless operations
- Actively promote raw materials in the automotive industry for domestic and international markets
- Research market opportunities and develop sales strategies to acquire new business
- Oversee and manage business costs and profits for automotive projects as the primary person in charge
- Collaborate with overseas branches to drive business development and partnership for global customers
- Establish an annual sales plan for budget achievement

#### Job Requirements

- Degree in Business Administration/ Sales & Marketing or its equivalent
- At least 3 years' working experience in sales or trading, preferably in plastic or automotive industries

- Strong analytical and business acumen to drive business decisions and market development
- Experience in leading cross-functional projects, particularly within the automotive industrial or raw material trading sectors
- Good negotiation skills and contract management expertise, in delivering cost savings and value-added solutions for customers and stakeholders
- Result oriented, dynamic personality, good follow through and possess good organizational skills
- Applicants should be Malaysian citizens or hold relevant residence status

Interested applicants, feel free to click [APPLY NOW](#).

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Company Description