



PR/158522 | Business Development Executive (Chemicals - Industrial Cleaning)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1521537

Industry

Retail

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

February 11th, 2025 10:31

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

A FMCG company in the chemicals and industrial cleaning solutions industry is looking for a Business Development Executive for their industrial and institutional clients.

Key Responsibilities:

- Promoting and selling Institutional & Industrial Cleaning and Sanitizing product to those industries that emphasize cleaning and sanitizing activities such as Commercial Buildings, Factory, Cleaning Service Company, Hotel and Industrial Laundry.
- Develop new market and new customer.
- Managing and maintaining existing customers.
- Installing dispensers and actively promoting importance of hygiene and sanitation.

- Supporting the Sales Department in term of service, training and dispensing system for dilution and application.
- Liaise with factory on delivery and order arrangements.
- Responsible for on-time payment collection.
- Responsible for stock control.

Job Requirements:

- Degree or diploma in any science stream (Chemistry, Biology, Physics).
- More than 1 year working experience in sales management of professional or industrial business, preferably chemicals.
- However, fresh graduates will be considered too, and on-the-job training will be provided.
- Good presentation and communication skills (English & Chinese).
- Computer literate, especially in Words, Excel and Power Points.
- Must possess own transport and must be willing to travel.

Company Description