



## PR/122710 | Assistant of General Manager (Food Business)

### Job Information

**Recruiter**

JAC Recruitment Indonesia

**Job ID**

1521477

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

February 11th, 2025 10:25

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Responsibilities:**

- **Strategic Planning & Execution:**
  - Contribute to the development of the overall food business strategy in alignment with the company's objectives.
  - Implement strategic initiatives to achieve revenue targets, market penetration, and profitability.
  - Conduct market research and analysis to identify new business opportunities and emerging trends in the food industry.
  
- **Business Development & Investment:**
  - Identify and evaluate potential investment opportunities in food-related businesses, including food production, processing, distribution, and retail.
  - Conduct due diligence on potential investments, assessing financial viability, market potential, and operational efficiency.
  - Develop and maintain relationships with key stakeholders in the food industry, including suppliers, distributors,

and potential partners.

- **Trading Operations:**

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- Oversee the trading of food commodities and products, ensuring efficient procurement, logistics, and sales processes.
- Monitor market trends and price fluctuations to optimize trading strategies and maximize profitability.
- Manage relationships with suppliers and customers, negotiating contracts and ensuring timely delivery and payment.

- **Financial Management:**

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- Develop and manage budgets, monitor financial performance, and implement cost control measures.
- Analyze financial data to identify areas for improvement and implement corrective actions.
- Prepare regular reports on business performance and financial results for senior management.
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- **Team Leadership & Management:**

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- Lead and motivate a team of professionals, providing guidance, coaching, and development opportunities.
- Foster a positive and collaborative work environment, promoting teamwork and knowledge sharing.
- Set performance goals, conduct performance evaluations, and provide feedback to team members.

**Qualifications:**

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- Bachelor's degree in Business Administration, Finance, Food Science, or a related field; MBA or relevant advanced degree preferred.
- Minimum of 10 years of progressive experience in the food industry, with a focus on business development, investment, or trading.
- Proven track record of success in leading and managing teams, achieving business objectives, and driving growth.
- Strong understanding of the food industry value chain, market dynamics, and competitive landscape.
- Excellent financial analysis, business planning, and strategic thinking skills.

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Company Description