



PR/109058 | Sales Executive

#### Job Information

**Recruiter**

JAC Recruitment India

**Job ID**

1521441

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

India

**Salary**

Negotiable, based on experience

**Refreshed**

February 11th, 2025 10:22

#### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

#### Job Description

**Experience:** 1-3 years

#### **Role & Responsibilities:**

- Promote the growth of Polymer Products (specially Engineering Plastics) in application like Automotive, 2-Wheeler, Electronic and Electrical, Appliances etc.
- Work with major OEMs and TIER1 manufacturers and support their development and reengineering.
- Explore new avenues / identify new areas of growth for market development through new applications, material substitution and support development from concept to commercialization.
- Provide technical assistance to customers for their material trials.
- Manage relationship with the existing and make new customers and enhance sales volume.
- Coordination for the smooth execution of the orders from customers and follow up for prompt payment.

