



PR/109058 | Sales Executive

Job Information

Recruiter

JAC Recruitment India

Job ID

1521441

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

April 8th, 2025 13:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Experience: 1-3 years

Role & Responsibilities:

- Promote the growth of Polymer Products (specially Engineering Plastics) in application like Automotive, 2-Wheeler, Electronic and Electrical, Appliances etc.
- Work with major OEMs and TIER1 manufacturers and support their development and reengineering.
- Explore new avenues / identify new areas of growth for market development through new applications, material substitution and support development from concept to commercialization.
- Provide technical assistance to customers for their material trials.
- Manage relationship with the existing and make new customers and enhance sales volume.
- Coordination for the smooth execution of the orders from customers and follow up for prompt payment.

