

# Michael Page

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## Sr Sales Manager, Diagnostics & Life Science (East Japan)

シニアセールスマネージャー（診断・ライフサイエンス）\_欧州企業

### Job Information

**Recruiter**

Michael Page

**Job ID**

1521406

**Industry**

Medical Device

**Company Type**

Small/Medium Company (300 employees or less) - International Company

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

10 million yen ~ 13 million yen

**Refreshed**

February 10th, 2025 18:00

### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

Daily Conversation

**Minimum Japanese Level**

Fluent

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

No permission to work in Japan required

### Job Description

- Oversee the activity of sales team in east Japan, covering both diagnostics and life science product portfolio
- Work closely with Japan Sales Director and APAC GM, support the launch of new projects in Japan

**Client Details**

- European business providing solutions for diagnostics, pharmaceutical research and applied testing
- Providing solutions like molecular diagnostics, sample preparation technology and bioinformatics software etc.

**Description**

- Oversee the activity of sales team in east Japan, covering both diagnostics and life science product portfolio
- Provide market insights, strengthen connection with KOLs
- Develop long-term sales plans to contribute to business growth, especially in the diagnostics field
- Work closely with Japan Sales Director and APAC GM, support the launch of new projects in Japan
- Manage team of 10~15; provide mentorship and work on goal-setting

## Job Offer

- Strong brand name in molecular diagnostics and sample preparation technology
- Work closely with Japan and APAC GM
- Be part of a dynamic business and contribute to the growth
- Flexible work style

Page Group Japan is acting as an Employment Agency in relation to this vacancy.

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## Required Skills

- Experience and knowledge in the diagnostics industry
  - Experience in people management
  - Business level English preferred
  - Capability to lead the team and grow the business
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## Company Description

European business providing solutions for diagnostics, pharmaceutical research and applied testing  
Providing solutions like molecular diagnostics, sample preparation technology and bioinformatics software etc.