

Michael Page

www.michaelpage.co.jp

Sales Manager - Semiconductor

Sales Manager - Semiconductor

Job Information

Recruiter
[Michael Page](#)
Job ID

1521360

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

8.5 million yen ~ 12 million yen

Refreshed

February 10th, 2025 11:51

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

This role is an exciting opportunity for a passionate Sales Manager to drive growth and lead a diverse team within the semiconductor industry based in Tokyo. The ideal candidate should be motivated, strategic, and possess exceptional communication skills.

Client Details

Our client is a globally recognised, large-sized organisation in the semiconductor industry. They are well known for their innovation, quality products, and commitment to sustainability. They have a strong presence in Japan and continue to expand their operations.

Description

- Plan and implement effective sales strategies to drive sales growth.
- Establish productive and professional relationships with key personnel in assigned customer accounts.
- Identify emerging markets and market shifts while being aware of new products and competition status.
- Monitor and analyse performance metrics and suggest improvements.
- Prepare monthly, quarterly, and annual sales forecasts.
- Stay up-to-date with new product launches and ensure the sales team is on board.

- Provide timely and effective solutions aligned with client's needs.

Job Offer

- An attractive salary package, estimated around 10,000,000 to 12,000,000 JPY per annum.
- The chance to work in a fast-paced and innovative environment in Tokyo.
- Being part of a company that values sustainability and innovation.

We encourage all candidates who believe they possess the necessary skills and experience to apply. This is a fantastic opportunity to contribute to an industry-leading company and drive your career forward.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

Required Skills

A successful 'Sales Manager should have:

- A degree in Business Administration, Marketing, or Electrical Engineering
 - Proven ability to drive the sales process from plan to close.
 - Strong business sense and industry expertise in the semiconductor sector.
 - Outstanding communication, negotiation, and interpersonal skills.
 - Highly motivated and target driven.
-

Company Description

Our client is a globally recognized, large-sized organization in the semiconductor industry. They are well known for their innovation, quality products, and commitment to sustainability. They have a strong presence in Japan and continue to expand their operations.