



【世界的国際物流企業！】 Strategic Sourcing Manager : 購買マネージャー／年収600万～900万円

Tokyo, Japan / Strategic Sourcing Manager

## Job Information

### Recruiter

JobImpulse

### Job ID

1521324

### Industry

Logistics, Storage

### Company Type

Large Company (more than 300 employees) - International Company

### Non-Japanese Ratio

Majority Japanese

### Job Type

Permanent Full-time

### Location

Tokyo - 23 Wards, Shinagawa-ku

### Salary

6 million yen ~ 9 million yen

### Hourly Rate

年収：600万円～900万円 ※ご経験・キャリアによる

### Work Hours

9:00-18:00 (休憩60分)

### Holidays

土日祝

### Refreshed

February 7th, 2025 18:25

## General Requirements

### Minimum Experience Level

Over 6 years

### Career Level

Mid Career

### Minimum English Level

Business Level (Amount Used: English usage about 75%)

### Minimum Japanese Level

Fluent

### Minimum Education Level

Bachelor's Degree

### Visa Status

Permission to work in Japan required

## Job Description

## ●Specific Accountabilities

### 1)Sourcing Execution:

- Execute end-to-end procurement processes, including supplier identification, request for proposal (RFP) development, bid evaluation, negotiations, purchase order placement, and full implementation of buying channel strategy within Schenker or the Outsourcing provider. Ensure compliance with procurement policies, procedures, and applicable regulations.
- All sourcing activities should strive for a maximum geographical scope and consolidation of suppliers which requires close alignment and coordination of sourcing activities with other clusters.

### 2)Supplier Coordination:

- Collaborate with suppliers to obtain quotes, negotiate pricing and terms, resolve issues, and ensure timely delivery of goods and services. Maintain effective communication channels with suppliers to address inquiries and manage relationships.
- Drive a consequent approach to further consolidate suppliers in the cluster.

### 3)Contract Management:

- Conduct contract management activities, including contract creation, modifications, and renewals. Maintain contract documentation, track key milestones, and ensure compliance with contractual obligations.

### 4)Supplier Relationship Management:

- Foster positive relationships with suppliers through effective communication, collaboration, and issue resolution. Conduct regular supplier meetings, provide feedback, and identify opportunities for improvement or value-added initiatives.

### 5)Process Improvement:

- Identify process inefficiencies, bottlenecks, and areas for improvement within the procurement function. Propose and implement process enhancements to optimize procurement operations, streamline workflows, and increase efficiency; this applies to all activities in both the retained Procurement organization and the outsourcing scope of services.

### 6)Data Analysis and Reporting:

- Collect, analyze, and report procurement data to support decision-making, measure performance, and identify trends. Generate regular reports on key metrics, such as spend analysis, cost savings, supplier performance, and compliance.

### 7)Stakeholder Collaboration:

- Collaborate with internal stakeholders, including Global and Regional Category Management, operations, Outsourcing provider and finance, to ensure alignment and effective execution of sourcing activities. Provide support and guidance to operational teams and businesses to establish and enhance efficient and lean order processes.

- Act as an ambassador towards BU and functions stakeholders explaining the new operating model and the need for a change in the Procurement Strategy.

### 8)Transition and Migration:

- Support the initial migration of operational and tactical tasks to the Outsourcing provider. Ensure a close collaboration with the Outsourcing provider in a "One Team – One Goal" sense. Provide guidance to stakeholders in order to ensure smooth interfaces and a successful change into the new operating model.

## Required Skills

### 【必須】

- 経営管理、サプライチェーン管理、または関連分野の大学学位
- 戦略的/戦術的調達、できれば間接調達の実績のある経験。
- 調達ツールの利用経験があり、総所有コスト (TCO) を含むデータ分析方法に精通しており、新しいテクノロジーを採用する強い意欲があること
- 多国籍企業 (MNC) での戦略的調達 / 戦略的ソーシング / 戦略的サプライチェーン管理の 8 ~ 12 年の経験
- 間接調達の 5 ~ 7 年の経験が理想的
- 日本および必要に応じて NEA クラスター全体で戦略的ソーシングプロジェクト / 入札を実行できる能力

- 英語：ビジネスレベル以上
- 非常に優れた英語の読み書きおよび会話スキル（日本語 / 英語）

- 日本語：流暢（N1レベル以上）

- 高度なコンピュータスキル（MS Word、Excelなど）

### 【人物像】

- さまざまなカテゴリや要求に対応できるスキルを持ち、柔軟性と独自の調達側面に対する確かな理解を示す。
- 調達プロセス、サプライヤー管理、契約管理に対する確かな理解。
- 強力な交渉力とコミュニケーションスキルを持ち、社内の利害関係者との関係を構築できる能力

## Company Description