



PR/117837 | National Account Manager

Job Information

Recruiter

JAC Recruitment UK

Job ID

1521261

Industry

Retail

Job Type

Permanent Full-time

Location

United Kingdom

Salary

Negotiable, based on experience

Refreshed

February 7th, 2025 10:56

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Responsibilities

- To manage all accounts within the sector as stated above.
- Perform all tasks required by customers.
- Maintain and build customer relationship with each account.
- Build and increase sales within each sectors.
- Look for opportunities within each sector, new accounts, fill gap with their products.
- Forecasting for accounts within these sectors.

Requirements

- Experienced account manager to handle national accounts – Pharmacy wholesale
- Regional/National Pharmacy multiple, PFS & Garden centers.
- Good understanding of the FMCG market and has worked in this sector.
- Manage P&L within the allocated accounts.

We regret to inform applicants that only shortlisted candidates will be notified. Thank you for your understanding.

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Company Description